



December 18, 2009, 2010

Dear Distributor:

We are pleased to provide the dealer and customer service training schedule for 2010. Training is conducted over a four day period for the Schwarze Sweeper and Patcher product lines. The four day training period includes four separate sessions consisting of:

<b>Day 1 (2 hrs)</b>	<b>Introduction and Policy and Procedure</b>	
<b>Safety</b>	<b>Manuals</b>	<b>CD's</b>
<b>Key Contacts</b>	<a href="http://www.schwarze.com">www.schwarze.com</a>	<a href="http://www.schwarzeteam.com">www.schwarzeteam.com</a>
<b>2010 Warranty Policy</b>	<b>PDI Sheets</b>	<b>Set Up Sheets</b>

<b>Day 1 &amp; 2 (10 hrs)</b>	<b>M-Series Service/Maintenance (M5 M6)</b>	
<b>M6 Hydraulics</b>	<b>M6 Electrical</b>	<b>M6 Maintenance</b>
<b>M5 Hydraulics</b>	<b>M5 Electrical</b>	<b>M5 Maintenance</b>

<b>Day 3 (6 hrs)</b>	<b>A-Series Service/Maintenance (A4, A7, A8 &amp; A9)</b>	
<b>A4 Hydraulics</b>	<b>A4 Electrical</b>	<b>A4 Maintenance</b>
<b>A7/9 Hydraulics</b>	<b>A7/9 Electrical</b>	<b>A7/9 Maintenance</b>
<b>A8 Hydraulics</b>	<b>A8 Electrical</b>	<b>A8 Maintenance</b>
<b>DXR Hydraulics</b>	<b>DXR Electrical</b>	<b>DXR Maintenance</b>

<b>Day 4 (4 hrs)</b>	<b>Patcher Series Service/Maintenance (RP005, SP010, SP550)</b>	
<b>RP005/6 Hydraulics</b>	<b>RP005/6 Electrical</b>	<b>RP005/6 Maintenance</b>
<b>SP010/550 Hydraulics</b>	<b>SP010/550 Electrical</b>	<b>SP010/550 Maintenance</b>

You are welcome to attend any or all of the product segments offered during the training periods however please remember yearly training is required\* for each SII dealer and branch to maintain current certification for each product they represent.

Wes Brant                      256-851-1235                      [wbrant@schwarze.com](mailto:wbrant@schwarze.com)

For Schwarze Industries Inc.

Wes Brant

Product Assurance Manager

\*Mandatory training as per the SII Distributor Certification

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### Factory Service Training Schedule 2010

DATE OF CLASS	PRODUCTS
February 9, 10, 11 & 12	A, M & Patcher Series
April 20, 21, 22 & 23)	A, M & Patcher Series
June 15, 16, 17 & 18	A, M & Patcher Series
August 10, 11, 12 & 13	A, M & Patcher Series
October 19, 20, 21 & 22	A, M & Patcher Series
December 7, 8, 9 & 10	A, M & Patcher Series

Classes are held in the SII's training room starting at 8:00 AM with a 1 hour lunch break, finishing at 4:30 PM.

Attendees will receive a training participation certificate and a CD containing the training program presentation, a complete set of part manuals, hydraulic and electrical schematics.

**Early registration cutoff dates:**

**10 business days before class start date**

**Class size is limited to twelve (12) attendees per day.**

**Fees:**

Early registration	<b>\$100.00</b>
Registration	<b>\$135.00</b>
Non-dealers	<b>\$150.00</b>

Transportation, meals, and lodging paid by attendee.

Fax 256-851-1189 or e-mail [wbrant@schwarze.com](mailto:wbrant@schwarze.com) registration form no later than 2 business days before class start date.

If you should have any questions please contact:

Wes Brant	(Work)	256-851-1235
	(Cell)	256-683-0135
	(Fax)	256-851-1189
	(E-mail)	<a href="mailto:wbrant@schwarze.com">wbrant@schwarze.com</a>

Enclosures:           Registration Form  
                              Hotel Listing

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## Schwarze Industries Service Training Registration Form

Indicate Class Date from Attached Schedule: \_\_\_\_\_Huntsville, Alabama

Attendee name:

Title:

Company:

Address:

Telephone:

Fax:

E-Mail:

**ACCOMMODATIONS FOR ATTENDEES WITH SPECIAL NEEDS:** For any special arrangement, such as enhanced audio amplification, specific dietary requirements, physically challenged, oral, or sign interpreters, please contact us at 256-851-1235.

**REGISTRATION FEES:** The registration fee includes all class sessions, materials, and daily lunch.

Early registration fee (postmarked by 10 business days prior to class start) \_\_\_\_\_ @ **\$100.00**

Dealer registration fee (postmarked by 2 business days prior to class start) \_\_\_\_\_ @ **\$135.00**

End user registration fee (postmarked by 2 business days prior to class start) \_\_\_\_\_ @ **\$150.00**

**Total:** \$ \_\_\_\_\_

*Lodging, lodging reservations (see hotel listing following), transportation, and meal costs are the responsibility of the attendee.*

**Payment method:**

\_\_\_\_\_ **Check enclosed**      \_\_\_\_\_ **Institutional Purchase Order Attached**

**Credit Card:** \_\_\_\_\_ **Credit Card Number:**

**Visa MC Amex Discover**      **Expiration Date:**

**Name on Card:**

**RETURN COMPLETED FORM AND FEE TO:**

Schwarze Industries Inc.  
External Training  
1055 Jordan Road Huntsville, AL 35811  
Fax: 256-851-1189  
E-mail: [wbrant@schwarze.com](mailto:wbrant@schwarze.com)

Schwarze Industries reserves the right to cancel a class due to low enrolment. We will make every effort not to cancel our classes, as we understand the inconvenience this may cause attendees and businesses.

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**For Company Use Only**

**AMOUNT PAID:** \_\_\_\_\_ **DATE:** \_\_\_\_\_ **Rec. by:**

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Select Hotel by Holiday Inn  
401 Williams Ave  
Huntsville AL 35801  
256-533-1400  
<http://www.ichotelsgroup.com>

Holiday Inn Research Park  
5903 University Drive  
Huntsville AL 35816  
256-830-0600  
<http://www.ichotelsgroup.com>  
Ask for Schwarze rate

Hilton Garden Inn  
4801 Governors House Dr  
Huntsville AL 35805  
256-430-1778  
<http://www.ichotelsgroup.com>  
Ask for Schwarze rate

Best Western Rocket City Inn  
Torok Circle  
Huntsville AL 35806  
256-837-7412  
<http://www.bestwestern.com>

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